

CIRRUS

# Cirrus Cloud Advisory Services



CIRRUS ADVISORY  
SERVICES



[cirrusnetworks.com.au](http://cirrusnetworks.com.au)

# The 4-step process to optimising your cloud

Do you want better use and greater visibility of your data? Cirrus has the right people, tools and skills to assess your data readiness for Cloud optimisation, saving you time, money and risk.



Control and optimise your cloud to reduce up to 30% of costs.

**1** Step

## Review



Review your current IT workloads and infrastructure using Cirrus online tools.

**2** Step

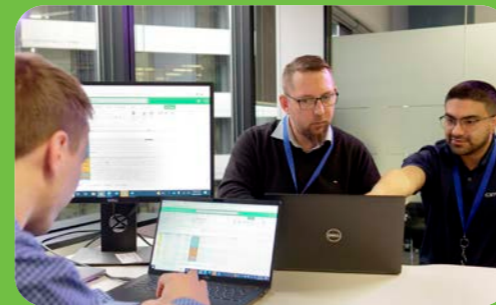
## Discover



Engage with Cirrus to discover and analyse insights on how your current infrastructure is working for you.

**3** Step

## Workshop



Workshop the best-customised solution to meet your specific business goals and needs.

**4** Step

## Action



Your action plan provides practical solutions to assist in obtaining better performance, reducing costs and managing risk and compliance within your cloud ecosystem.

Workshop with Cirrus to get the right insights using the best specialists and tools.

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# Assessments tailored to match your business demand

**1** Step  
**Review**

**2** Step  
**Discover**

**3** Step  
**Workshop**

**4** Step  
**Action**

## Rapid Modules

- > Business Imperatives (Lite)
- > Cloud Data Optimisation
- > Compute Optimisation
- > Hybrid Cloud Advisory
- > Workload Analysis  
Payment Solutions

Cirrus offers comprehensive strategies needed to identify poorly managed resources providing you greater visibility and better use of your data.

## Extensive Modules

- > AI Data Platform Review
- > Architecture Strategy & Design
- > Business Imperatives
- > Cloud Data Strategy Review
- > Cloud Design
- > Cloud Readiness Review
- > Discovery and Analysis
- > Data Fabric Value
- > Executive Briefing

## Customised Modules

- > Data Strategy
- > Data Compliance
- > DevOps Practice Analysis
- > Data Operations Maturity
- > Storage Functions Review
- > Performance Advisory
- > Workload Transformation
- > Architecture Strategy
- > Catalogue Design
- > Platform Design
- > Custom Consulting

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# Rapid Assessments

Online tool assessment with minimal touch



## > Business Imperatives (Lite)

**A strategic assessment that provides practical guidance and recommendations to enhance your data management strategy and journey to the cloud.**

**Insights** - the assessment will capture external pressures, cloud transformation objectives and business roadblocks hindering your progress.

**Outcomes** - a 'value map' that aligns your data operations capabilities with your business goals:

- Business strategy summary for cloud optimisation
- Current data operations overview
- Next steps and defined outcomes

### Scope

- Information management and security
- Data strategy and governance
- People, talent and business alignment
- Analytics / BI / AI / IoT / RPA
- Hybrid multi-cloud capability
- Low Code / No Code / Infra as Code
- Digital business continuity
- Application and data lifecycle
- Realising data ops' strategic value

## > Cloud Data Optimisation

**A rapid advisory assessment that provides a qualitative and quantitative review of the workloads residing in your IT landscape, relating to a payment solution scope.**

**Insights** - this assessment will capture the statistical, anonymised candidate workload footprint across multiple technology brands and cloud providers.

**Outcomes** - a 'workload heat map' to help better align your data to business demand:

- Workloads summary aligned to payment service levels
- Highlights and concerns (performance and capacity)
- Next steps and defined outcomes

### Scope (Private Cloud)

- File and Block volumes on select heterogeneous technology platforms Public
- Specific File and Block volume where requested

## > Compute Optimisation

**Capture the data workload footprint across multiple technology brands and cloud providers.**

**Insights** - this assessment will capture the data workload footprint for select services across multiple public cloud providers.

**Outcomes** - a 'workload heat map' to help better align cloud data to business demand:

- Business workloads with optional business and application context
- Highlights and concerns (performance, capacity, operations)
- Next steps and defined outcomes

### Scope (Private and Public Cloud)

- File and block volumes on select diverse technology platforms
- Specific file and block volumes where requested

## > Hybrid Cloud Advisory

**The assessment is based on data Cirrus collected, analysed prior, and presented clear insights that quickly inform future technology decisions.**

**Insights** - the assessment will capture the data workload footprint across multiple technology brands and cloud providers.

**Outcomes** - a 'workload heat map' to help better align cloud data to business demand:

- A summary of your business workloads with optional business and application context
- Highlights indicating areas of concern (performance, capacity and operations)
- Next steps and defined outcomes

### Scope (All Cloud)

- Virtual compute and hypervisor hosts
- File and Block volumes
- Data infrastructure
- Virtual compute
- File and Block volumes
- Containers and cloud services
- 5-point core competencies review

## > Workload Analysis Payment Solutions

A rapid advisory assessment that provides a qualitative and quantitative review of the workloads residing in your IT landscape, relating to a payment solution scope.

**Insights** - this assessment will capture the statistical, anonymised candidate workload footprint across multiple technology brands and cloud providers.

**Outcomes** - a 'workload heat map' to help better align your data to business demand:

- Workloads summary aligned to payment service levels
- Highlights and concerns (performance and capacity)
- Next steps and defined outcomes

### Scope (Private Cloud)

- File and Block volumes on select heterogeneous technology platforms Public
- Specific File and Block volume where requested



# Extensive Assessments

Deeper engagement with  
pre-packaged activities

## > Architecture Strategy and Design

From previous assessments Cirrus broaden the architecture scope to address the concerns of relevant stakeholders from multiple sources.

**Insights** - build an Architecture Strategy that delivers the specific data services catalogue offerings for users and operators.

**Outcomes** - Cirrus provide an architecture strategy document that includes details describing the components and advice on best practices for delivery and realisation.

### Scope

- Define hybrid cloud architecture
- Define service catalogue design
- Define platform component design
- Service lifecycle and data integration
- Provider, broker, integrator models
- Identify potential new innovations
- Detailed costing and accounting models

## > Business Imperatives

A strategic assessment that provides practical guidance and recommendations to enhance your data management strategy and journey to the cloud.

**Insights** - the assessment will capture external pressures, cloud transformation objectives and business roadblocks hindering your progress.

**Outcomes** - a 'value map' that aligns your data operations capabilities with your business goals:

- Business strategy summary for cloud optimisation
- Current data operations overview
- Next steps and defined outcomes

### Scope

- Information management and security
- Data strategy and governance
- People, talent and business alignment
- Analytics / BI / AI / IoT / RPA
- Hybrid multi-cloud capability
- Low Code / No Code / Infra as Code
- Digital business continuity
- Application and data lifecycle
- Realising data ops' strategic value

## > Cloud Data Strategy Review

A strategic assessment that provides practical guidance and recommendations to enhance your data management strategy and journey to the cloud.

**Insights** - the assessment will identify the data strategy needed to support your business transformation, and analyse your organisation's current strategy and readiness for change.

**Outcomes** - a 'value map' that aligns and confirms any additional strategic elements required to realise your business goals:

- Data strategy summary for cloud transformation
- Current data strategy baseline overview
- Next steps and defined outcomes

### Scope

- Addressing business requirements
- Data sourcing and classification
- Data lifecycle management
- Governance, compliance and security
- Metadata and data namespaces
- Data pipelines and deriving insights
- Sustaining and scaling data services
- People, process and platforms (Ops)
- Roadmap to realisation

## > Cloud Design

A fact-based overview of the business data service catalogue and platform design that best supports your business objectives and strategies.

**Insights** - identify the offerings and metrics most relevant to the business, and identify platform building blocks to enable rapid deployment.

**Outcomes** - a 'workload map' that groups resources in line with business demand and highlights key challenges with workloads and technology:

- Digital business service catalogue, covering compute, storage and data protection
- Hybrid cloud data covering scalable, private and public components
- IT operations improvements with a focus on policy management and automation

### Scope

- Simplify and quantify the catalogue
- Active Quality of Service
- Scale, security and sustainability
- Improving utility and experience
- Predictable cloud cost modelling
- Compute, storage, data protection
- Hybrid multi-cloud building blocks
- Policies, automation and integration
- Tools for agile cloud operations
- Full stack monitoring and observability
- Exploit cloud efficiencies

## > Cloud Readiness Review

Provide a strategic plan to accelerate your cloud migration from current to future state.

**Insights** - best practices for moving your data to the cloud and maintaining operational compliance once it is there. This assessment also provides a framework to create lasting data agility and efficiency for further transformation beyond future state.

**Outcomes** - a 'workload map' that groups resources in line with business demand and highlights key challenges with workloads and technology:

- A summary of the journey to cloud with a data management focus
- Indicate areas of concern (current and future state, readiness, data compliance, migration journey, future state operational improvements)
- Next steps and defined outcomes

### Scope

- Data compliance, security and privacy
- Continuity, agility and cost efficiency
- 5-point core competencies review
- Virtual compute services
- File, block, object storage services
- Virtual compute services
- File, block, object storage services
- Containers and cloud as-a-services

## > Discovery and Analysis

Strategic discovery assessment that provides a qualitative and quantitative review of the workloads residing in your IT landscape.

**Insights** - the assessment will capture the IT operational footprint, focused on workloads, across multiple technology brands and cloud providers.

**Outcomes** - a 'workload map' that groups resources in line with business demand and highlights key challenges with workloads and technology:

- Business workloads summary
- Key challenges and concerns (performance, capacity, operations)
- Next steps and defined outcomes

### Scope

- Virtual compute and hypervisor hosts
- File volumes
- Block volumes
- Data infrastructure Public
- Virtual compute
- File volumes
- Block volumes Options (subject to agreement)
- Containers, cloud service



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### Unwanted, second-hand technology?

Cirrus with PonyUp for Good provide e-waste sustainability programs that reduce the levels of your e-waste in landfills whilst donating meals to the community through SecondBite.

